

# COMPANY PROFILE



## OFFICE SOLUTIONS

A **FLEX TECHNOLOGY GROUP** Company

LOS ANGELES • ORANGE • INLAND EMPIRE • SAN DIEGO

[www.cbesolutions.com](http://www.cbesolutions.com)



@CBESOLUTIONS



Multi-function Copiers | Document Management | Print Management | Mailing Systems | Security Cameras | VOIP Phone Systems | Managed IT Services

# WELCOME TO CBE



We thank you for the opportunity to introduce our company and for considering us a future partner for your technology needs.

CBE Office Solutions, a Flex Technology Group Company, is Southern California's office technology leader. CBE opened its doors in 1993, since then CBE has grown into one of the USA's Premier dealerships by responding to the changing demands and challenges presented by its customers. We are a company committed to serving clients with the highest quality products and service. We are honored to have been chosen and trusted by many businesses in Southern California for over 25 Years.

At CBE, we recognize that the Network has become the life blood for all businesses today and CBE has established a full-service information technology division offering managed network services, IT Support that compliments our customers current staff and identified key issues facing our customers. CBE offers choices from the world's leading manufactures, the full spectrum of printers, multi-function products, high production printers, document management hardware and software and mailing equipment. CBE's knowledgeable and Seasoned sales people are able to place equipment tailored to each specific situation.

With multiple locations serving Southern California, CBE has the experience, the resources, the skilled technical personnel, and the finest products available. Together, this means CBE customers can focus on their own business while letting CBE office solutions be the single source for all their technology needs.

CBE believes in offering more than just customer service. We strive to provide personal attention to every individual we talk to in a day. It's our hope that you will return again and again. CBE wants to develop a long-term relationship with you. Here at CBE, our goal is not sell you products, we strive to be your partner and customize solutions to meet your Business needs.

**TAREK HAFIZ**

President



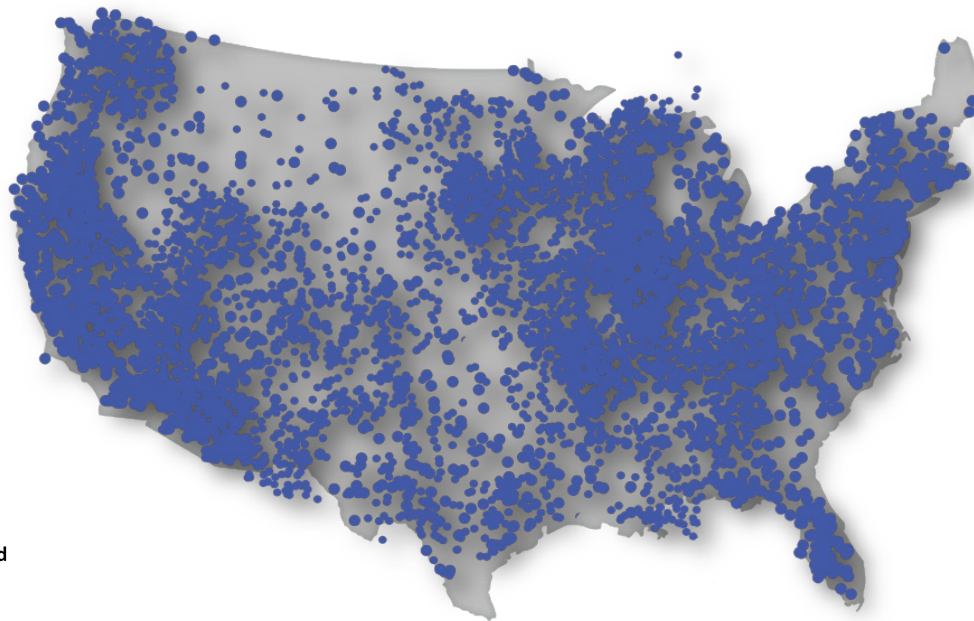


# COMPANY PROFILE

## CBE HAS BEEN TRUSTED FOR OVER 25 YEARS BY THOUSANDS OF SOUTHERN CALIFORNIA BUSINESSES

CBE Office Solutions has proudly provided professional business solutions in Southern California since 1993. CBE has offices serving Los Angeles, Orange, Inland Empire and San Diego County that allow us to offer an array of office products and services to our business customers. As a partner company of Flex Technology Group, CBE has the national reach and resources to serve your company the way it deserves.

We have built our business with outstanding customer services and we are rated A+ with the Better Business Bureau. We have been awarded Elite Dealer the last 10 years consecutively and are ranked one of the fastest growing privately owned companies by Inc. 5000 and the Orange County Business Journal.



● Clients Sites Served

### CBE LOCATIONS

#### ORANGE COUNTY HQ



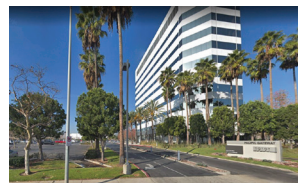
4 Mason  
Irvine, CA 92618  
P: 949.830.1400

#### EAST LA



13200 Crossroads Pkwy N. Ste 135  
City of Industry, CA 91746  
P: 562.695.7775

#### WEST LA



19191 So Vermont Ave Ste 470  
Torrance, CA 90502  
P: 310.323.3310

#### INLAND EMPIRE



800 N.Haven Ave Ste 220  
Ontario, CA 91764  
P: 909.989.7999

#### VALENCIA



28231 Avenue Crocker Ste 110  
Santa Clarita, CA 91355  
P: 949.830.1400

#### COSTA MESA



1675 Scenic Ave  
Costa Mesa, CA 92626  
P: 949.263.8040

# AWARDS / RECOGNITION



**Since 2005**



**Since 2008**



**Since 2016**

- Orange County Business Journal presented CBE in Top 100 Privately Owned, Fastest Growing Private Companies since 2007
- Inc. 5000 Magazine presented CBE as an honoree since 2008 as one of the Fastest Growing , Private Companies in America.
- Office Dealer Magazine Awarded CBE as one of the Industry's Best since 2005



CBE has build the business with outstanding customer services and is rated A+ with the Better Business Bureau.



**CBE RECEIVES AN AWARD AT PULSE 2017**

CBE was awarded the Sharp Hyakuman Kai Elite Dealer Award since 2000. The award identifies dealers that provide exceptional service to the local business.



CBE COMPANY PROFILE



# COMMUNITY



CBE OFFICE SOLUTIONS IS PROUD TO HAVE BEEN AND CONTINUE TO BE A PARTNER WITH ADOPT A HIGHWAY IN KEEPING THE HIGHWAYS CLEAN.

## CBE HAS SPONSORED THE FOLLOWING CHARITIES:



Celebrating Children

spring gala

to support youth and families

The Friends of **Steve McQueen**  
Car & Motorcycle Show

Benefiting Boys Republic  
1907 Boys Republic Drive  
Chino Hills, CA 91709



If you would like to submit an opportunity for CBE to sponsor, please email [marketing@cbesolutions.com](mailto:marketing@cbesolutions.com).

## CBE IS COMMITTED TO GREENER PRACTICES

Our partnership with our manufacturers addresses many key areas of concern, including environmental sustainability. Together, our approach to “greening our products and processes” has evolved to practical applications that we are proud of. Many of our products have been recognized with numerous independent third party awards and ratings, including praise for environmental awareness and superior sustainability performance. In our pursuit of ecological awareness, addressed through our company and communities at large, we are setting goals and milestones in hopes of making a reduction of environmental burdens in our business activities.



# SOLUTIONS



## CBE OFFERS A FULL SUITE OF MANAGED OFFICE SOLUTIONS



MANAGED IT SUPPORT



COPIERS & MANAGED PRINT



DOCUMENT MANAGEMENT



TELEPHONE SYSTEMS



SECURITY CAMERAS



MAILING EQUIPMENT

## SOLUTIONS BACKED BY SOME OF THE BEST NAMES IN THE INDUSTRY



Canon

SHARP

RICOH



KONICA MINOLTA



KYOCERA

LEXMARK



Hewlett Packard  
Enterprise



Microsoft  
Silver Partner

SOPHOS

CITRIX



CISCO

Meraki

veeam

XANTÉ

pitney bowes



Mitel

DW DIGITAL  
WATCHDOG  
Everything's Digital

AXIS

PrinterLogic

PaperCut

upland AccuRoute

Laserfiche



CBE COMPANY PROFILE



# MANAGED IT SOLUTIONS

## WHAT CBE MANAGED IT SERVICES CAN DO FOR YOU

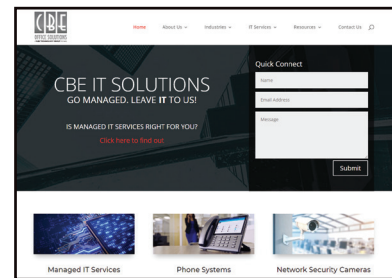
With CBE's fully Managed IT Services, the goal is to free you up to focus on your business growth and operations. CBE IT manages all the computing systems your business needs to function successfully. From on-premise or cloud servers, e-mail system and spam filter, to your desktops or remote users, we handle all of these concerns.

Co-Managed IT Solutions are a good fit for companies that have internal IT Staff. CBE can provide consulting, strategic direction and project work to help support the existing IT team.

At CBE IT Solutions, it is not about the technology, our job is to work with you to identify your business needs and use technology to achieve your business goals.

### OUR FULL MANAGED IT SOLUTIONS PLANS INCLUDE:

- IT Strategy, Direction, Budgeting
- 24/7 System Monitoring
- Proactive Alerts & Response
- Antivirus
- Data Backup Management



To learn more, visit:  
[www.cbeitsolutions.com](http://www.cbeitsolutions.com)

CBE includes extensive complimentary services within our Fully Managed IT Services:



#### NETWORK

Analysis and administration



#### EMPLOYEE

Unlimited Help Desk and Remote Calls



#### VCIO

Involved in strategic planning



#### TECH ALIGNMENT

Compliance, Upgrades

## CBE PROVIDES VARIOUS SERVICE/SOLUTIONS:

#### PROFESSIONAL SERVICES

- Network design and implementation services
- Technology Assessments
- Server Migrations / Upgrades

#### CLOUD SERVICES

- Microsoft 365 and Office 365 implementation
- Private, Public and Hybrid Cloud
- Desktop Virtualization

#### CONSULTING SERVICES

- Expansive expertise
- Fractional CIO

#### PHONE AND INTERNET SERVICES

- Internet cost analysis
- VoIP Solutions

#### SECURITY SOLUTIONS

- Security Consulting
- IP Security Cameras
- Physical Access Control

#### BACKUP SOLUTIONS

- Disaster Recovery
- On Premise Backup
- Cloud Backup

# COST PER COPY PROGRAM

## NO HIDDEN COSTS

Includes All Service  
(All Parts & Labor)

Includes All Supplies  
(Toner, Developer & Drums)

Includes State of the Art Equipment & Accessories

Every Service Call is Included

4 Hour Average Response Time Replacement & Loaner  
Units- If Needed

Technical Support Always Available  
- On Site or Remote

Easy to Budget & Cost Effective

Operational vs. Capital Expense

Consolidate Billing

Hedge Against Inflation

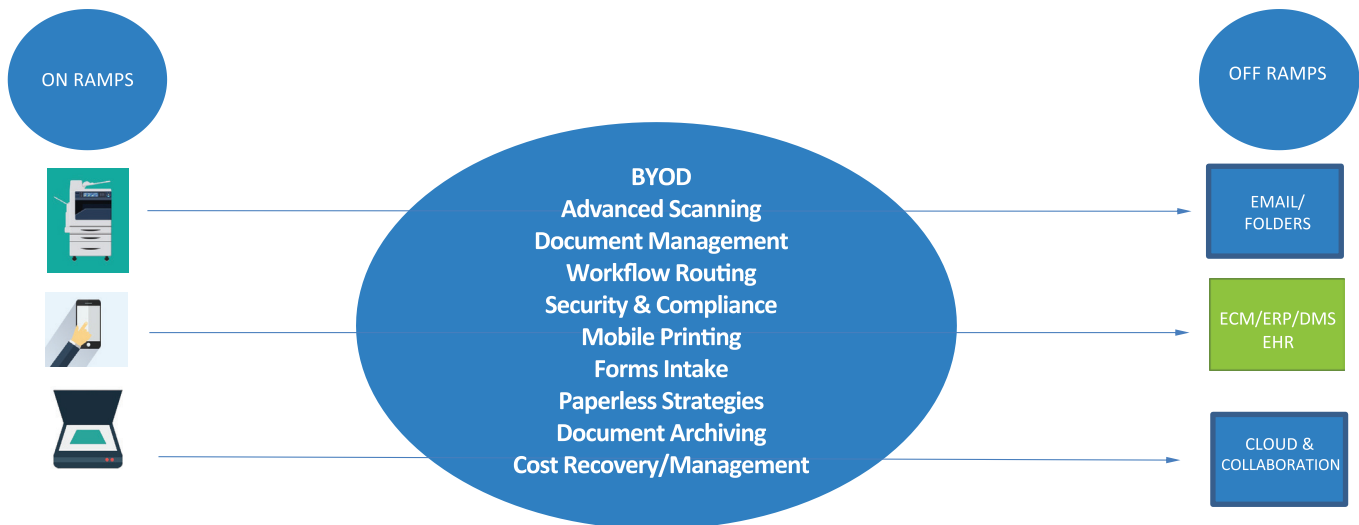
One Source for All your Copying Needs





# DOCUMENT WORKFLOW

## SOLVING CHALLENGES WITH DOCUMENT WORKFLOW



## FLEET MANAGEMENT PROGRAM

**“THE AVERAGE EMPLOYEE PRINTS 35 PAGES PER DAY OF WHICH 17% ARE NEVER USED. PRINT AUDIT LETS ORGANZATIONS SIGNIFICANTLY REDUCE COSTS BY HOLDING USERS OR EMPLOYEES ACCOUNTABLE FOR ALL DOCUMENTS EITHER PRINTED, COPIED, FAXED OR SCANNED.”**

CBE provides Print Complete Managed Print Services. Which includes all toner, service, parts & labor. Print costs are known as the last unmanaged expense in Corporate America. Our No-Cost Assesment tell you **What you have**, **How you are using** and **What it is really costing you**.

Its's time to take control of your print costs.  
"If you don't measure it, you can't manage it."

### HOW YOU BENEFIT

- Print costs reduced by up to 30%
- Reduced administrative & IT costs
- Service from factory trained CBE Technicians
- All inclusive Toner, Service, Parts and Labor
- One Vendor, One Invoice, One Solution!

# HIGH VOLUME SOLUTIONS



## CUTSHEET

Our robust cutsheet systems have been designed for superior image quality and exceptional reliability.



## WIDE FORMAT

Our cutting-edge Graphic Arts and AEC systems deliver digital innovation.

## CBE IS A PITNEY BOWES BUSINESS PARTNER



pitney bowes  
Business Partner



## PRODUCT LINES INCLUDE:

Digital Mailing Systems



Document Handling



SendPro® online shipping  
and mailing solution



Addressing





# CBE CUSTOMERS

At CBE, we recognize that priorities are different for every industry and every organization. We specialize in working with many different verticals and have built expertise around solving unique pain points that each industry faces.



ACCOUNTING



BANKING AND FINANCE



EDUCATION



HEALTHCARE



HOSPITALITY



LEGAL



LOGISTICS



MANUFACTURING



NONPROFIT



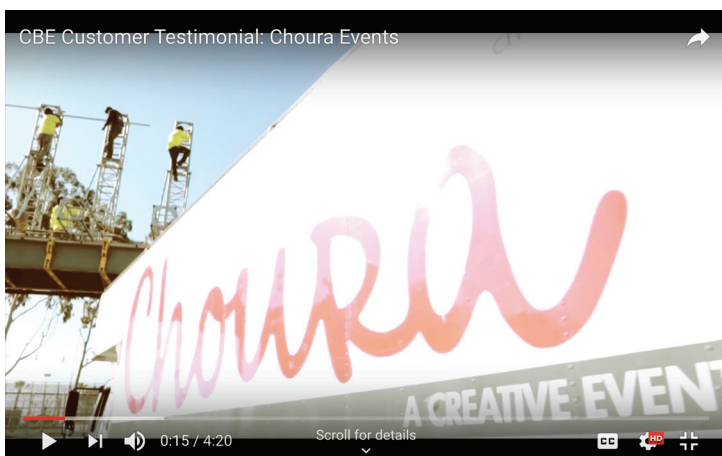
PHARMACEUTICAL



RETAIL

We also create tailored solutions for government offices and various cities in Southern California.

## TESTIMONIALS



"I believe in these guys, they have been a great team, a great partner for us... we rely on them for all of our technical decisions, some that we take and some that we don't, but its nice that they are being offered and we are being made aware of them... I would say, give them a try! "

**JIM MILLER**

VP of Finance, Choura Events

See More on YouTube  
[youtube.com/c/cbesolutions](https://youtube.com/c/cbesolutions)

"I would recommend using CBE Office Solutions for your technology needs!"

- Paul L, 5-Star Review on Yelp



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